#### Who's Eligible?

#### Mentors

- Must be currently performing under at least one active approved subcontracting plan negotiated with DoD or another Federal agency pursuant to FAR 19.702, and be currently eligible for the award of Federal contracts.
- New Mentor applications must be submitted to and approved by the DoD OSBP prior to submitting for the program.

### Protégés

- To be eligible to participate, the protégé must be one of the following:
  - SBA certified Small Disadvantaged Business (SDB)
  - Self-certified Small Disadvantaged Business (SDB)
  - Qualified 8(a) Small Business
  - Qualified organization employing the severely disabled
  - Women-Owned Small Business
  - Indian-Owned Small Business
  - Native-Hawaiian Organization-Owned Small Business
  - Qualified Historically Underutilized Business (HUB) zone Small Business
  - Service-Disable Veteran-Owned Small Business

The protégé must be eligible for the award of Federal contracts; and be a small business according to the Small Business Administration (SBA) size standard for the NAICS code that represents the contemplated supplies or services to be provided by the protégé firm to the mentor firm. If applicable, proof must be provided by the Protégé to validate their SDB self-certification as part of the mentor-protégé proposal. Information shall consist of; (1) copy of Online Representations an Certifications Applications (ORCA); (2) evidence of the firm's ownership by one or more individuals claiming disadvantage status and the disadvantage status of each individual; (3) amount of the firm's total sales or receipts for the prior three years. (Note: Protégés cannot self-certify an 8(a) or HUB Zone Small Business). The SBA must certify a qualified 8(a) or HUB Zone SB. If the SBA certification expires prior to the end of the agreement period, the agreement and contract modification may still be written to include the entire agreement period with conditions stating incremental funding is subject to the protégées' recertification as a SDB.)

A protégé firm may have only one active mentor-protégé agreement under the DoD Mentor-Protégé Program.

### What are the Benefits?

- Benefits of being a Mentor
- Develop long-term business relationship with trusted small business partners.
- Develop a high-quality subcontracting pool
- Meet SDB goals
- Enhance the technical capability of the firm
- Issue subcontracts to their Protégés on a non-competitive basis

- Gain source selection past performance evaluation factor
- Receive cost reimbursement or SDB credit

# Benefits of being a Protégé

- Gain technology transfer
- Engineering and technical training
- Business infrastructure enhancement
- Develop long term business relationship with a Prime Contractor
- Expand development and planning training
- Leverage technical expertise of the Mentor to bid on SB set-aside contracts

Improve competitive advantage

# **Starting the Process**

- Get approved as a DoD Mentor
- Find and work with a Protégé suitable for entry into the program
- Review the NGA MPP Broad Agency Announcement (BAA) found on Fed Biz Opps
- Submit an executive summary for consideration
- If approved, submit a three volume proposal.